

MISSION AND IMPACT REPORT 2023

Gemelli  1964
2024

Fondazione Policlinico Universitario Agostino Gemelli IRCCS
Università Cattolica del Sacro Cuore



*60 years of health,
care and research.
Everyday.*





*A city of health at the service
of people and life*



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SIXTY YEARS SPENT
IN THE SERVICE OF PEOPLE,
THE TERRITORY
AND THE NATION

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SIXTY YEARS SPENT IN THE SERVICE OF PEOPLE, THE TERRITORY AND THE NATION

Policlinico Gemelli was founded on **July 10, 1964**
by the Istituto Toniolo di Studi Superiori
and Università Cattolica del Sacro Cuore.



Fondazione Policlinico Universitario Agostino Gemelli IRCCS Università Cattolica del Sacro Cuore

Home to the Faculty of Medicine and Surgery, it is one of the largest private non-profit hospitals in Europe and a place where every day teaching, innovative research, care and assistance activities interact for the benefit of the community, to offer all patients - adults and children - access to the best available therapies.

The transformation of Policlinico Gemelli into a Foundation (2015), which made it legally autonomous from Università Cattolica del Sacro Cuore, and its subsequent **recognition as a Scientific Institute for Hospitalization and Treatment (IRCCS)** have further strengthened the Policlinico's identity as a research-oriented "acute care" health center.

The role of the Fondazione Policlinico Gemelli as a **benchmark at national and international level** has been consolidated by its qualification as an IRCCS thanks to the growth of its clinical research integrated with basic research. As evidenced by the increasing number of international awards and **the accreditation of the Joint Commission International in 2021**, the Gemelli is now one of the most important research and care centers in Europe.

A LONG HISTORY OF VALUES AND TIRELESS
SERVICE EVERY DAY IN THE SERVICE OF HEALTH,
LIFE AND THE NATION



1964



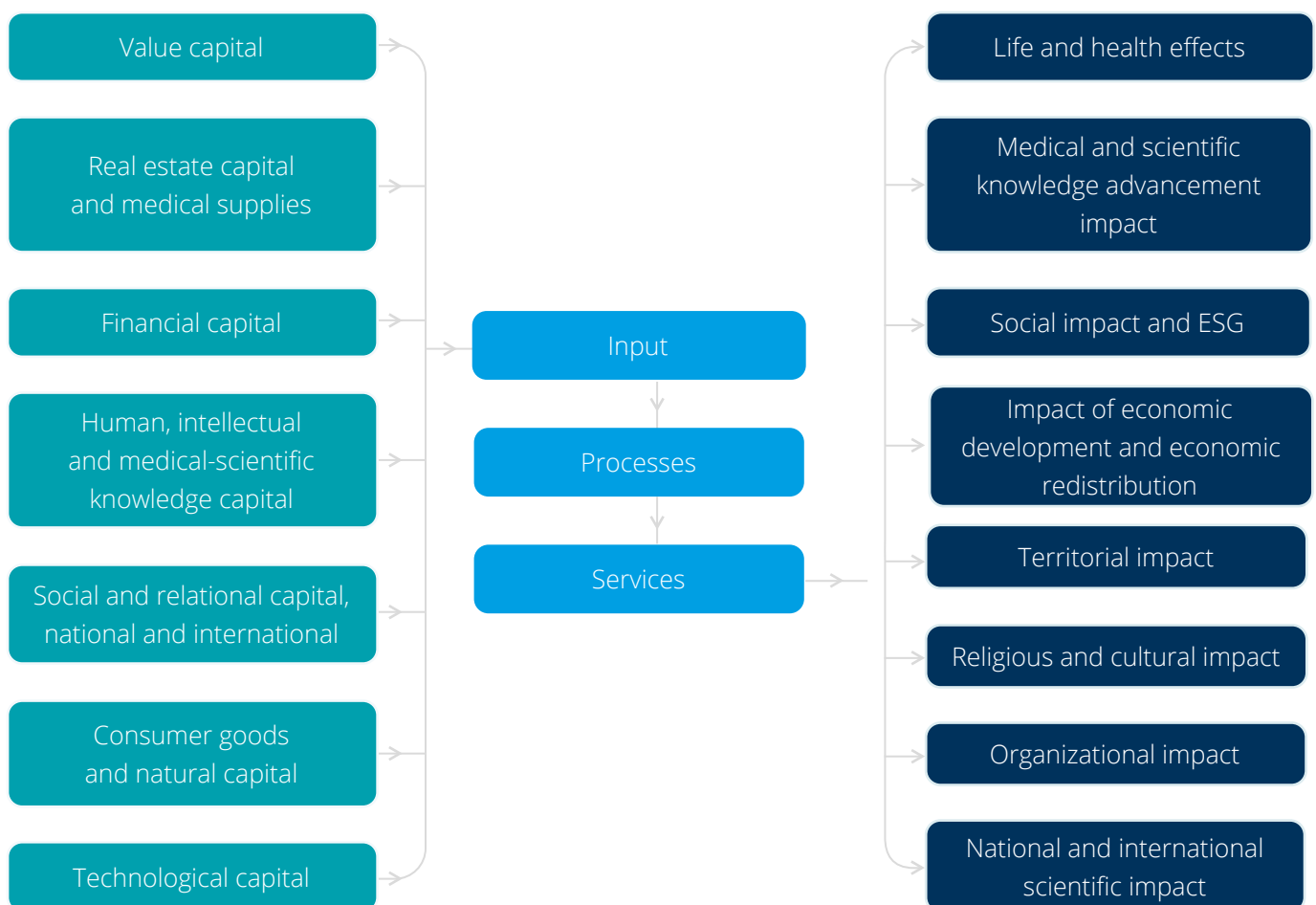
2024

*The same values, the same scientific
commitment and care in the service of millions
of people treated in our first 60 years.*

OUR COMPREHENSIVE MODEL OF HUMAN, HEALTH, SCIENTIFIC VALUE CREATION AND ECONOMIC DEVELOPMENT

Policlinico Gemelli engenders a **significant and distinctive value** and it embodies an **all-around excellence from several perspectives: human, healthcare and scientific**. Policlinico Gemelli also **contributes to economic development and resources redistribution for many families, suppliers and territories** according to the following model:

The distinctive model of value creation and impacts of Policlinico Gemelli:



1ST HOSPITAL IN ITALY 35TH HOSPITAL WORLDWIDE

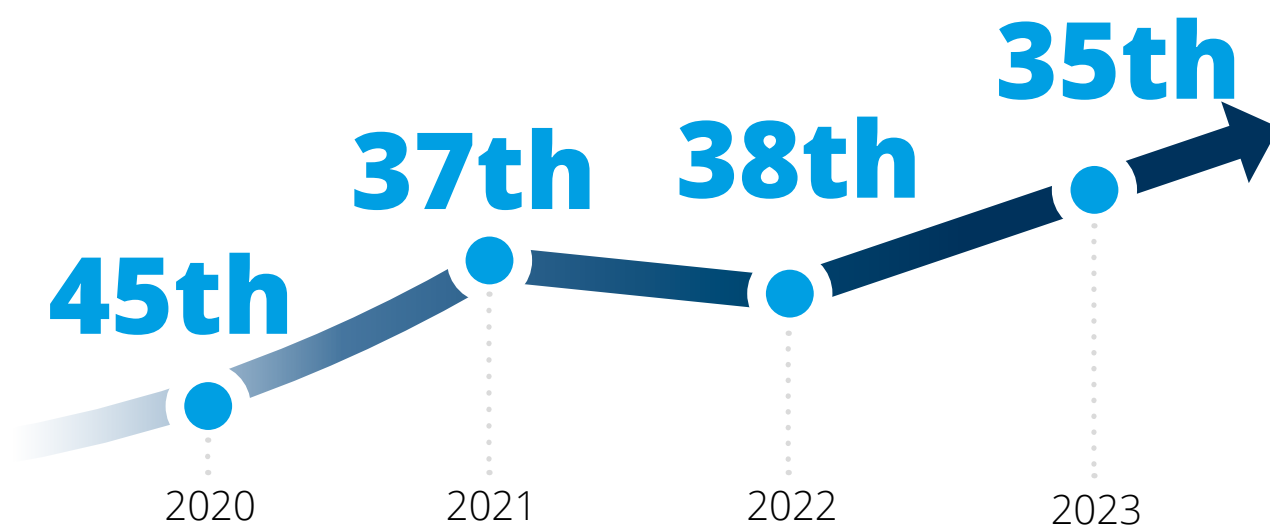


ITALY'S BEST HOSPITAL FOR THE 4TH CONSECUTIVE YEAR

Policlinico Gemelli has been confirmed **for the fourth consecutive year** as the "best hospital in Italy", according to the American magazine Newsweek ranking in collaboration with Statista Inc..

Policlinico Gemelli excellence is confirmed by its **35th position** overall in the World's Best Hospitals ranking, as well as by the fact that it is the only Italian hospital among the top 50 in the world.

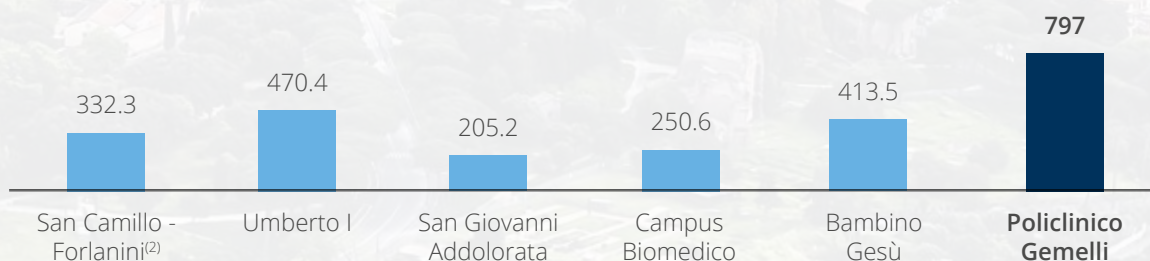
There are only 5 Italian hospitals in the world's top 100 and 14 in the top 250 according to the ranking compiled by a board of international experts. In the 2024 edition of World's Best Hospitals, more than 2,400 hospitals from 30 nations were surveyed.



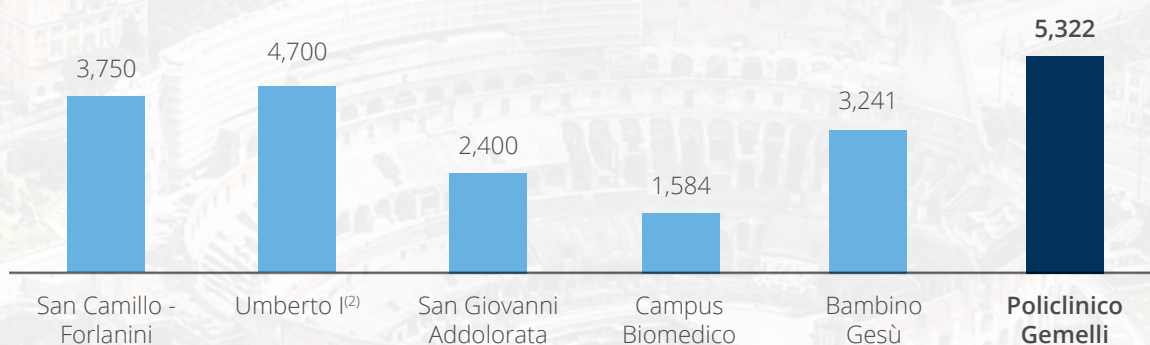
**POLICLINICO GEMELLI IS ONE OF THE BEST AND MOST
IMPORTANT BEST PRACTICES OF MADE IN ITALY
HEALTHCARE AND THE NON-PROFIT SECTOR
IN THE WORLD.**

Rome's largest hospital by production volume, beds and number of employees

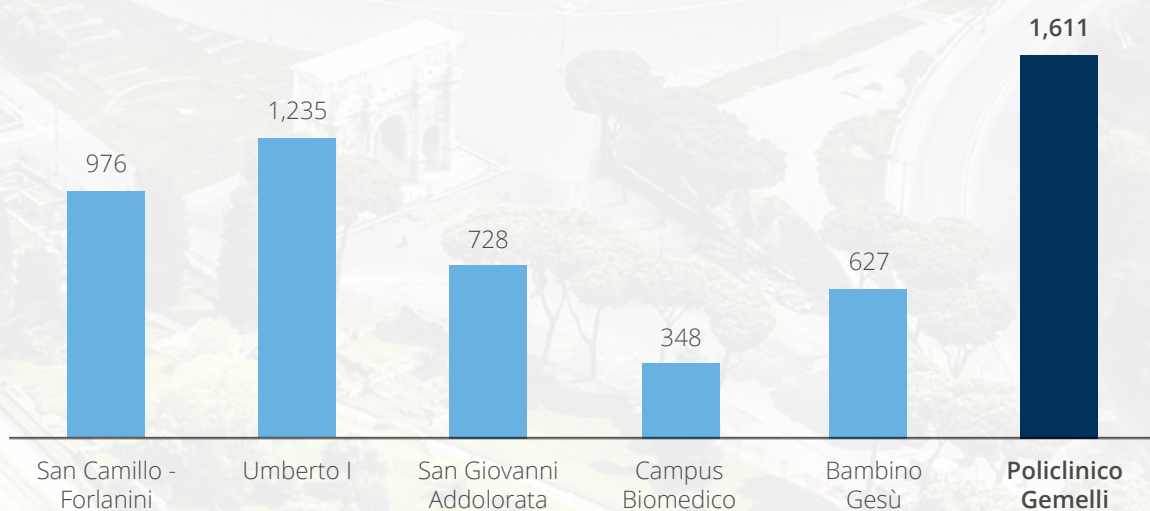
Production volumes (in mln/€)



Number of employees



Number of beds



Data source: from the respective websites of the Hospitals compared with Policlinico Gemelli (2022)

A PRESTIGIOUS RESULT THAT HONORS OUR WORK.

The excellent positioning of the Fondazione Policlinico Universitario Agostino Gemelli IRCCS was confirmed again this year within the **ranking of the world's best hospitals by specialty**.



GYNECOLOGY

debuts **in 7th place overall in the world and first in Italy.**

GASTROENTEROLOGY

is confirmed **8th in the world and first in Italy.**

PNEUMOLOGY

first in Italy and 49th in the world.

Policlinico Gemelli gets accreditation from the Joint Commission International (JCI)

Fondazione Policlinico Universitario Agostino Gemelli IRCCS is in the exclusive worldwide club of facilities that have been awarded the prestigious **accreditation from the Joint Commission International (JCI)**, the world leader in the accreditation of healthcare facilities.

JCI standards and the evaluation and verification methodology are guided by the principles of **continuous improvement in the care quality. The criteria to be met relate to all aspects of hospital organization, from patient care to the organization and management of the facility: clinical risk management and infection control, humanization of care, care methods, patient and family education, infrastructure safety, staff qualification and training, information management, innovation, research and university education.**

The positive impacts of JCI accreditation are, above all, felt by the patients since safety (risk management & reduction) and quality of care are the main goal of JCI and the Foundation.



2

OUR ORGANIZATION AND OUR PERSONNEL

A large organizational structure of European and international significance.

1,611

beds

8



Departments

266



Units
including

93
134
39

Complex Operating Units
Simple Operating Units
Department Simple Operating Units

63.8%

Percentage
of women

44.9years

Age



| | |
|---|-------|
| Medical staff | 1,150 |
| Nursing staff | 2,215 |
| Orderlies, Auxiliaries, Care Assistants | 629 |
| Technicians and other health profiles | 514 |
| Administrative staff | 733 |
| Other types | 366 |

THE SIGNIFICANT HEALTH IMPACT IN 2023

99,564

Discharged
patients

91,488

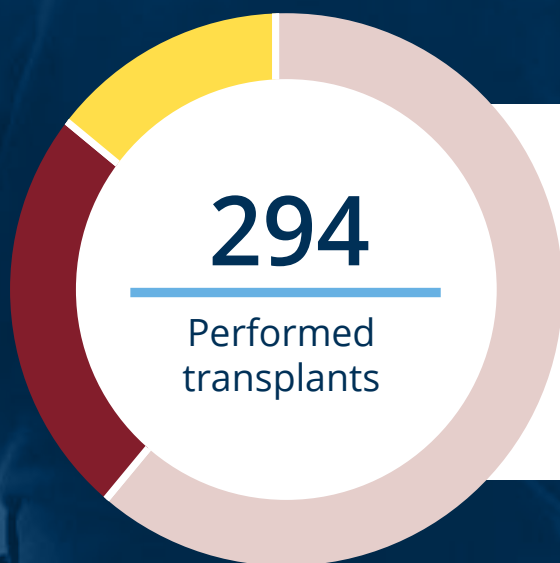
Total surgeries

6.9 days

ordinary hospitalizations'
average stay

4,358

Births



PERFORMED TRANSPLANTS:

73 Kidney transplants (24.9%)

41 Liver transplants (13.9%)

180 Bone marrow transplants (61.2%)

11,209,782

Total outpatient services

33,967

Intensive Care total days

Men and women
come every day from
all parts of Italy and
abroad to be treated
at the Policlinico.

21.9%

Ordinary
hospitalizations
of out-of-
region patients
percentage

A REFERENCE
FOR THE TERRITORY
AND FOR THE NATION

EMERGENCY ROOM: SERVING THE TERRITORY 24 HOURS A DAY, 365 DAYS A YEAR

*responding
to emergencies
every day*

70,818

Admissions to Emergency Room in 2023

27.9%

% Admissions to ER followed by hospitalization

6.2%

% Red code admissions





POLICLINICO GEMELLI IS ALSO THE LARGEST CANCER CENTER IN ITALY BY NUMBER OF PATIENTS TREATED



IT IS THE 34TH BEST CANCER CENTER IN THE WORLD ACCORDING TO THE NEWSWEEK BEST ONCOLOGY HOSPITALS 2024 RANKING



IT IS THE TOP CANCER HOSPITAL IN CENTRAL AND SOUTHERN ITALY



IT IS ITALY'S 3RD BEST HOSPITAL FOR ONCOLOGY DISEASES

| Rank ▲ | Medical Field | Hospital | City | Country |
|--------|---------------|---|-------------------|----------------|
| 32 | Oncology | Hospital Universitario La Paz | Madrid | Spain |
| 33 | Oncology | Cancer Research Ariake Hospital | Tokyo | Japan |
| 34 | Oncology | Policlinico Universitario A. Gemelli | Rome | Italy |
| 35 | Oncology | UCSF Medical Center | San Francisco, CA | United States |
| 36 | Oncology | City of Hope Comprehensive Cancer Center | Duarte, CA | United States |
| 37 | Oncology | Istituto Clinico Humanitas | Rozzano | Italy |
| 38 | Oncology | The Christie | Manchester | United Kingdom |
| 39 | Oncology | National Cancer Center | Goyang City | South Korea |
| 40 | Oncology | UCLA Health – Santa Monica Medical Center | Santa Monica, CA | United States |
| 41 | Oncology | Memorial Sloan Kettering Cancer Center | New York, NY | United States |

57,751

Cancer patients taken into care

19,618

Inpatients

17,331

Cancer surgeries performed

52,165

Infusional anti-cancer therapy

including 20% outside the region

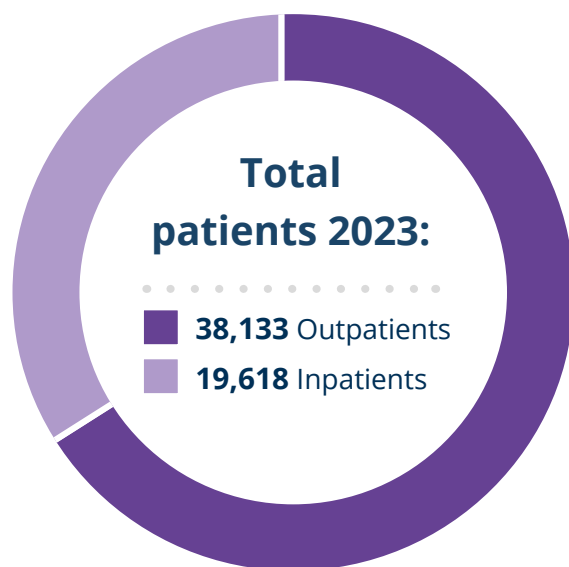
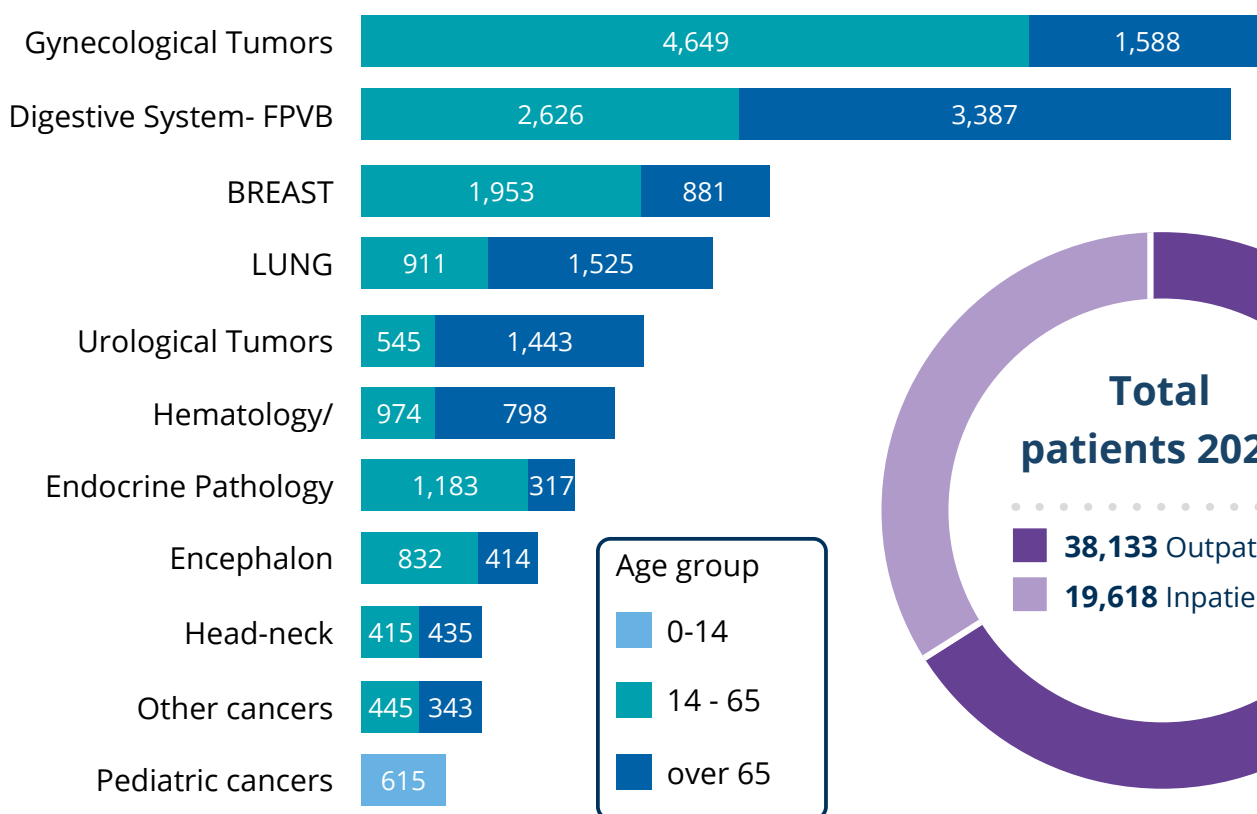
14,900

Psycho-oncological interviews and assessments

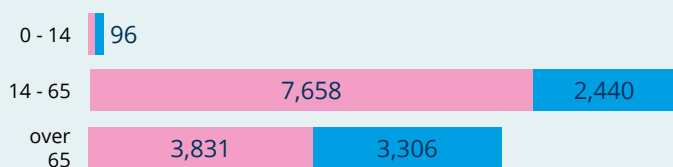
over 700,000

Cancer outpatient services provided

Admissions by pathology and age group

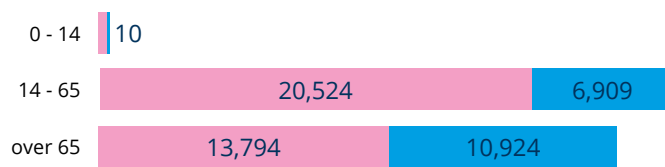


Surgical operations by age group and sex



female patients
























Chemotherapies by age group and sex



male patients



24 MULTIDISCIPLINARY GROUPS ACTIVE EVERY DAY AGAINST ALL TUMORS:

- | | |
|--|--|
|  breast |  neuro-oncology (adults) |
|  colon |  neuro-oncology (pediatric) |
|  rectum |  skeletal muscle |
|  lung |  pancreas |
|  Cholangiocarcinoma and liver metastasis |  lymphomas |
|  hepatocellular carcinoma |  multiple myeloma |
|  esophagus-stomach |  head-neck |
|  gynecological ovary |  thyroid |
|  gynecological uterus |  neuroendocrine tumors |
|  vulva |  urological (bladder, kidney, prostate) |
|  cutaneous melanoma |  peritoneum and sarcomas |
|  ocular, periocular and orbital tumors |  molecular tumor board |

MAJOR IMPACTS



KIDNEY TRANSPLANTS: THE GEMELLI IS THE FIRST CENTER IN LAZIO AND THE SOUTH-CENTRAL REGION OF ITALY TO PERFORM LIVING DONOR KIDNEY TRANSPLANTS



POLICLINICO GEMELLI AS A LEADER IN THE LAZIO REGION: IN 2023 IT PERFORMED THE HIGHEST NUMBER OF ABDOMINAL ORGAN TRANSPLANTS (KIDNEY AND LIVER) AND WITH THE HIGHEST NUMBER OF DONORS



FIRST SURGERY AT POLICLINICO GEMELLI TO REDUCE THE DEGREE OF MITRAL INSUFFICIENCY ON A YOUNG MAN WITH DUCHENNE DYSTROPHY: SECOND SURGERY IN THE WORLD

NEW INVESTMENTS FOR 2024: THE FOCUS HOSPITAL

To meet the needs for flexibility and sustainability, a new facility was built exclusively for the **motor rehabilitation** ward within the hospital complex, optimizing user flows and improving access to diagnostic and therapeutic pathways.

The new Focus Hospital, **located in the CeMI Multipurpose Complex**, includes **an outpatient hub on the ground floor and 4 inpatient wards on the upper floors**, connected to the main diagnostic departments and operating blocks. The motor rehabilitation spaces include **outpatient clinics, inpatient wards and ISO 5 operating rooms**.



OUR CENTERS OF EXCELLENCE AT THE SERVICE OF THE ENTIRE LAZIO REGION



EMERGENCY

Level II ER



STROKE CENTER

Level 2
Neurovascular
Treatment Unit



SEVERE TRAUMA

Highly Specialized
Trauma Center



ONCOLOGY

Benchmark hub for
the region



EMERGENCY CARDIOLOGY AND CARDIAC SURGERY

CICU with
Hemodynamics
and Cardiac
Surgery Service



PEDIATRICS

Hub (Medical/
NCH)



PERINATAL CARE

Level 2

Policlinico Gemelli offers the activities of the following Specialized Centers to the territory:

Center for Endocrine and Metabolic Diseases

Center for Diseases of the Digestive System (CEMAD)

Colon-Rectum Center

Center for the Medicine of Aging (CEMI)

Gemelli ART (Advanced Radiation Therapy)

Pancreas Surgical Center

Center for Medically Assisted Procreation (CPMA)

Comprehensive Cancer Center

Poison Control Center

Sports Trauma and Knee Surgery Center

Rare Diseases

National Low Vision and Vision Rehabilitation Center

Integrated Center for the Care of the Foot and Ankle (CIPEC)

Advanced Radiology Center (ARC)

OUTPATIENT ACTIVITIES CARRIED OUT PRIVATELY

During 2023, Policlinico Gemelli strongly encouraged for the organic structuring of activities aimed at patients who wish to use the treatment and care services of Policlinico Gemelli in a private form.

This effort has led to a **significant rise in the capacity of the Policlinico**, showed by an **increase in beds, wards, surgeries, and outpatient activities**.

These initiatives were also undertaken to support the funding of technology and research needed to ensure innovation and quality of care for NHS patients, thus ensuring continuous improvement in the healthcare services being offered.

9,789

Private patients
admitted

↑ +5.4%

1,006

Physicians performing
private outpatient
services

138

Beds dedicated to
private care services

↑ +34%

8

Departments

7,059

surgeries
performed privately

↑ +11.6%

of which

1,776

Gynecologic oncology
and Breast surgeries

323,000

Total outpatient activities
performed

↑ +13.3%



• Gemelli •
C U R A E

The growth in activities aimed at patients who wish to take advantage of Policlinico Gemelli's treatment and care services on a private basis is ever-growing, thanks to "Gemelli Curae", the outpatient center of Fondazione Policlinico Gemelli dedicated to specialist examinations and diagnostic tests.

407

Doctors

A VALUABLE HOSPITAL REVITALIZED BY FONDAZIONE GEMELLI TO OFFER AN ADDITIONAL SERVICE OF EXCELLENCE TO THE CITY OF ROME



Ospedale
Isola
Tiberina

G E M E L L I I S O L A

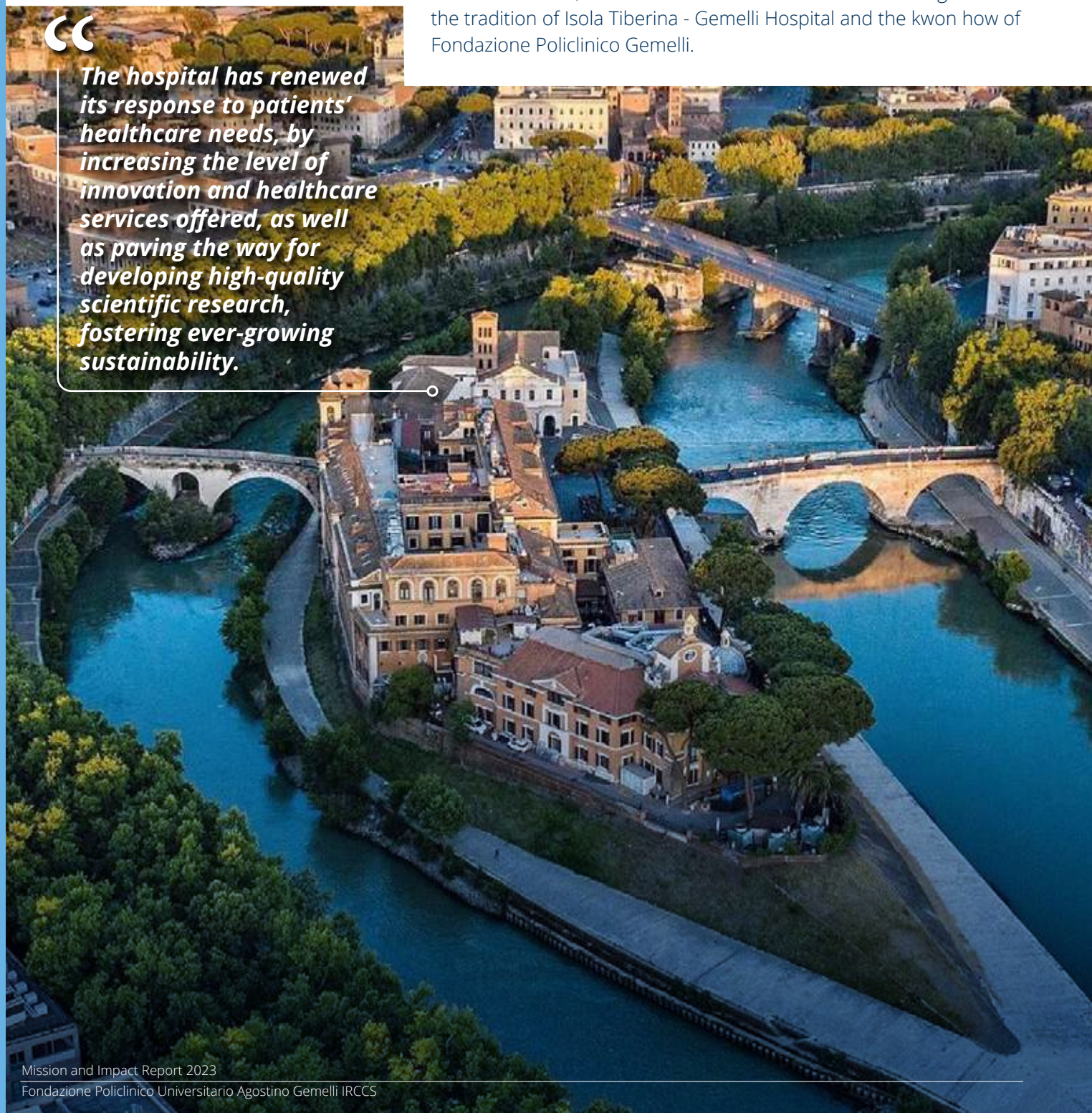
The Isola Tiberina - Gemelli Isola Hospital was opened thanks to the **Foundation for Catholic Health Care**, established by the will of Pope Francis, and the **Leonardo Del Vecchio Foundation**, which together founded SIT (Sanità Isola Tiberina).

In addition, the revitalization was managed by **Fondazione Policlinico Universitario Agostino Gemelli IRCCS** through the **benefit company Gemelli Isola**.

The hospital aims to be a **center of excellence and reference in the healthcare field**, an achievement that stems from the integration of the tradition of Isola Tiberina - Gemelli Hospital and the know-how of Fondazione Policlinico Gemelli.



The hospital has renewed its response to patients' healthcare needs, by increasing the level of innovation and healthcare services offered, as well as paving the way for developing high-quality scientific research, fostering ever-growing sustainability.



THE HEALTH AND SOCIAL IMPACT GENERATED IN 2023 BY ISOLA TIBERINA-GEMELLI ISOLA HOSPITAL

THE HEALTH IMPACT GENERATED IN 2023:



255

Licensed beds

64,462

Days of
hospitalization

832,825

Outpatient
services

351

Total inpatient days

15,299

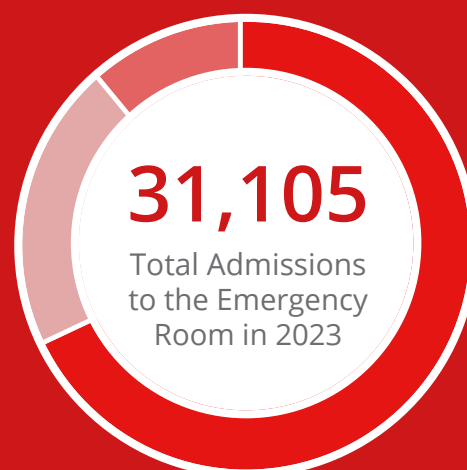
Surgeries

3,165

Births



EMERGENCY ROOM ADMISSIONS:



The Isola Tiberina-Gemelli Isola Hospital represents a **center of excellence** for:

- Replacement knee and hip surgery and Traumatology

429

Prosthetic surgeries

101

Femur fracture repair
surgeries (over 65)

- Gastrointestinal and endocrine-metabolic diseases

140

Colon cancer
surgeries

506

Thyroid cancer
surgeries

- Eye diseases

2,078

Cataract
surgeries

121

Vitreoretinal
surgeries

- Cardiovascular Sciences

448

Patients treated
with hemodynamics

426

Patients treated for
cardiac ablations

119

Cardioversions of
atrial fibrillation

120

Defibrillators

234

Pacemakers

- Radiation & medical oncology and diagnostic imaging

830

Patients treated
with radiotherapy

591

Patients treated
with chemotherapy

112

Head and neck
cancer surgeries

50

Oral cavity cancer
surgeries

- Mother and child

327

Breast
cancers

3,165

births

3,105


Childbirths

414

Infants treated
in the intensive
care unit

ISOLA TIBERINA HOSPITAL STAFF



-  *Medical staff*
-  *Nursing and midwifery staff*
-  *Orderlies, Auxiliaries, Healthcare Assistants*
-  *Technicians and other health professionals*
-  *Administrative staff*
-  *Other types*

1,026

Units, including employees and collaborators

45 years

Age

64%

Percentage of women

10,170

Hours of training delivered online

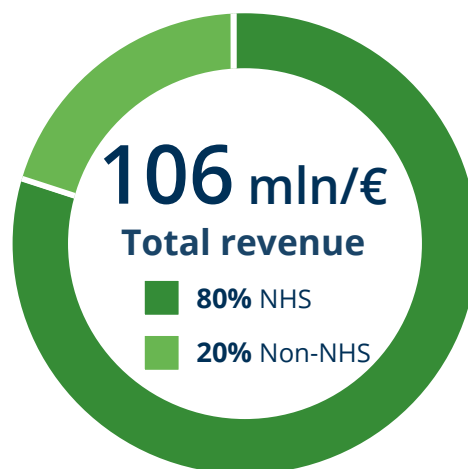
3,477

Hours of training delivered in the classroom or on-site

THE ECONOMIC VALUE PRODUCED AND REDISTRIBUTED BY THE ISOLA TIBERINA HOSPITAL

The hospital is back to fully delivering of services for the regional health service consistent with the budget allocated by the Lazio Region and has reduced overhead costs while significantly improving operations.

As a result, the EBITDA became positive again after 3 years, standing at just over 1 mln euros, in line with the Business Plan. This first result lays the foundations and strengthens efforts to implement the actions planned in the recovery and relaunch plan, which should lead the Hospital in 2026 to an EBITDA of between 7-8%, a value that can ensure its economic and financial sustainability.



84 mln/€

NHS revenues

22 mln/€

Non-NHS revenues

RESEARCH ACTIVITY IN SUPPORT OF CLINICAL STUDIES

Non-profit clinical trials:

111

Patients enrolled
in non-profit trials

16

Active
trials

21

Trials to be
activated

Profit clinical trials:

204

Patients enrolled
in for-profit trials

691

Examinations/
Treatments/FU

Serving the Country



Mater Olbia is the result of a **partnership between Qatar Foundation Endowment and Fondazione Policlinico Universitario Agostino Gemelli IRCCS of Rome**, who decided to combine their skills and experience, and to launch an initiative that aims to create a state-of-the-art, excellent hospital to serve the **Gallura area and the whole of Sardinia**.

21

specialties

250

Total beds

500

employees

Organization and excellence

Diagnosis and treatment pathways are organized by combining the latest technologies with scientific research and teamwork, through an innovation-driven approach to healthcare founded in disease prevention and treatment.

Technology and cutting edge

Mater Olbia provides high-tech tools and state-of-the-art care for better and more efficient service.

3

GEMELLI
HIGH-TECH:
17,000 STATE-OF-
THE-ART PIECES
OF EQUIPMENT
AND TECHNOLOGY
SYSTEMS

57
TECHNOLOGICALLY
ADVANCED
OPERATING ROOMS

.....

including

30 integrated rooms
2 of which
are hybrid

“

We combine clinical and technological excellence with economic sustainability, with the understanding that innovation is only an added value when it makes its benefits accessible to all patients.

*Giovanni Arcuri,
Technical Management, ICT and Innovation
in Health Technologies*

1 MRI Integrated
radiotherapy

1 Digital Pathology

1 Digital PET- CT
scan

Fondazione Policlinico Universitario Agostino Gemelli IRCCS
has a technology park of **about 17,000 pieces
of equipment** worth a total of **€167 million**.

17,000 CLINICAL EQUIPMENT

including

7 MRIs

10 Computerized
Tomographies

7 Digital angiography
systems

5 Linear
accelerators

4 Surgical robots

2 PET- CT
scan

1 Cyclotron

1 Robotic system for
the preparation of
antiblastic drugs

RESEARCH:

- **The 10x Genomics end-to-end Xenium platform** capable of analyzing the expression of panels of genes and proteins at the subcellular level.
- **The Akoya Phenoimager system** for simultaneous analysis of a large number of molecules within a biological tissue while keeping their spatial location information intact.

FOCUS HOSPITAL

The Foundation has experimented over the years with the creation of specialized centers dedicated to certain clinical areas and wanted to replicate this particular approach to care with the creation of a center dedicated to orthopedics.

The construction of the center seeks to respond effectively and prospectively to the need of combining highly specialized surgical, inpatient and outpatient activities. In fact, the project's primary goal is to take charge of the patient throughout his or her entire clinical care pathway. The project covers an area of four floors and specifically includes:

- **5 Operating rooms;**
- **5 post-surgical recovery beds** for post-surgery optimization;
- **5 ICU beds.**

The operating rooms have a concept specifically designed for orthopedic and trauma surgeries, but are open to possible and additional areas of use.

One of the most interesting aspects from a technological and IT perspective is the complete integration and interoperability of the critical medical area systems (ventilators, respirators, monitoring systems) with the digital anesthesiology medical record.





**CI PRENDIAMO
CURA DI LEI
ANCHE A
DISTANZA.**

Healthentia
**scarica l'app
Healthentia
per rimanere
in costante
contatto con
noi.**



VIRTUAL WARD

The new App dedicated to gynecological patients undergoing surgery at the UOC of Gynecologic Oncology of Policlinico Universitario A. Gemelli IRCCS, directed by Prof. Giovanni Scambia.

MEDIGATE

For the protection of medical equipment, the Medigate tool was released, which, by analyzing the network flows and accurately mapping all devices and their communications, is able to identify existing vulnerabilities so that appropriate countermeasures can be activated.



DIGITIZATION OF THE ANESTHESIOLOGY RECORD

The implementation of digitization of the anesthesiology record and the integration of multimedia technologies in the room represent a significant step toward modernizing and improving surgical patient management.

CYBERHIMPRESX

With the CyberHimpresx (Cybersecurity of Healthcare Improved in an X-border perspective) project, co-funded at 50% by the European Commission (EC) under the DIGITAL-2022-CYBER-02-SUPPORTHEALTH theme of the Digital Europe Program (DIGITAL), FPG together with Università Cattolica del Sacro Cuore with Spanish and Greek partners is conducting 11 initiatives aimed at improving corporate cybersecurity with actions on people, organization/processes and technologies.

GEMELLI HI-TECH: SOME HIGH IMPACT TECHNOLOGY PROJECTS OF INNOVATION AND CARE



A **"HUMANIZED" AVATAR** WILL GUIDE DOCTORS TOWARD PERSONALIZED LUNG CANCER TREATMENT



VIRTUAL BIOPSY OF SKIN LESIONS. A GLIMPSE OF THE FUTURE AT GEMELLI → LC-OCT (LINE-FIELD CONFOCAL OPTICAL COHERENCE TOMOGRAPHY) IS A HIGHLY INNOVATIVE TOOL FOR EARLY DIAGNOSIS OF SKIN CANCERS, RECENTLY ACQUIRED BY THE UOC OF DERMATOLOGY



GEMELLI GENERATOR AND PALANTIR TECHNOLOGIES TOGETHER FOR THE DEVELOPMENT OF DIGITAL MEDICINE AND HEALTH DATA SCIENCE



CONTACTLESS 2.0: A DIGITAL PATHWAY TO SUPPORT FAMILIES OF CHILDREN AND YOUTH WITH COMPLEX DISEASE



INPERSON: THE FIRST PROJECT IN EU TO CARE FOR WOMEN WITH METASTATIC BREAST CANCER → DIGITAL PATIENT DIARY



AT POLICLINICO GEMELLI A **DIGITAL KIT** TO BRING PATIENTS, HOSPITAL AND TERRITORIES CLOSER TOGETHER



GEMELLI UROLOGY CLINIC **EUROGEN** IS THE FIRST CENTER IN ITALY TO GOT AN ACREDITATION BY THE EUROPEAN NETWORK (ERN)



NDAY: NEW CLINICAL NUTRITION OUTPATIENT CLINICS INAUGURATED AT GEMELLI



IMMERSIVE VIRTUAL REALITY AT THE PEDIATRIC EMERGENCY ROOM. AND THE LITTLE ONES STOP CRYING



4

SCIENTIFIC RESEARCH ACTIVITY IN THE HEALTHCARE SERVICE

SEAMLESSLY INTEGRATED CARE AND RESEARCH

Toward increasingly precise and advanced medicine.

1,199

Active clinical research projects

657

Research projects activated in 2023

1,679

Scientific publications submitted to the Ministry of Health for Current Research

9,482

Impact Factor (NFI points)

€ 22,979,885

Value of contracted research (profit)

€ 1,146,926

5x1000 Research Funding (Income 2022)

€ 21,386,887

Value of projects funded by competitive calls

€ 6,705,392

Grants received for scientific research

€ 1,965,999

Value of studies co-funded by companies

26

Non-profit research projects co-funded by companies



The new BAC: Bio-Image Analysis Centre

In November 2023 the new Bio-Image Analysis Centre (BAC) was inaugurated, which includes 4 facilities, 2 of which are newly established. The BAC aims to provide support to clinical trials and industries through state-of-the-art Imaging with advanced image analysis, quantitative visualization and navigation techniques, as well as integration with clinical, laboratory and patho-

logical data to better guide treatment, with a view to promoting personalized medicine. It will also create a unique environment and the basis for new collaborative networks between the Foundation, Università Cattolica del Sacro Cuore, industrial partners and the pharma/biotech sector.

THE CANCERS WE ARE RESEARCHING



LUNG

EGFR, ALK, ROS1, BRAF, NTRK, RET



OVARY

BRCA 1/2



BREAST

PIK3CA



GIST

c-kit, PDGFRα



MELANOMA

BRAF



COLON RECTUM

KRAS, NRAS, BRAF, NTRK



PANCREAS AND BILIARY TRACT

BRCA 1/2, NTRK



PROSTATE

BRCA 1/2



THYROID

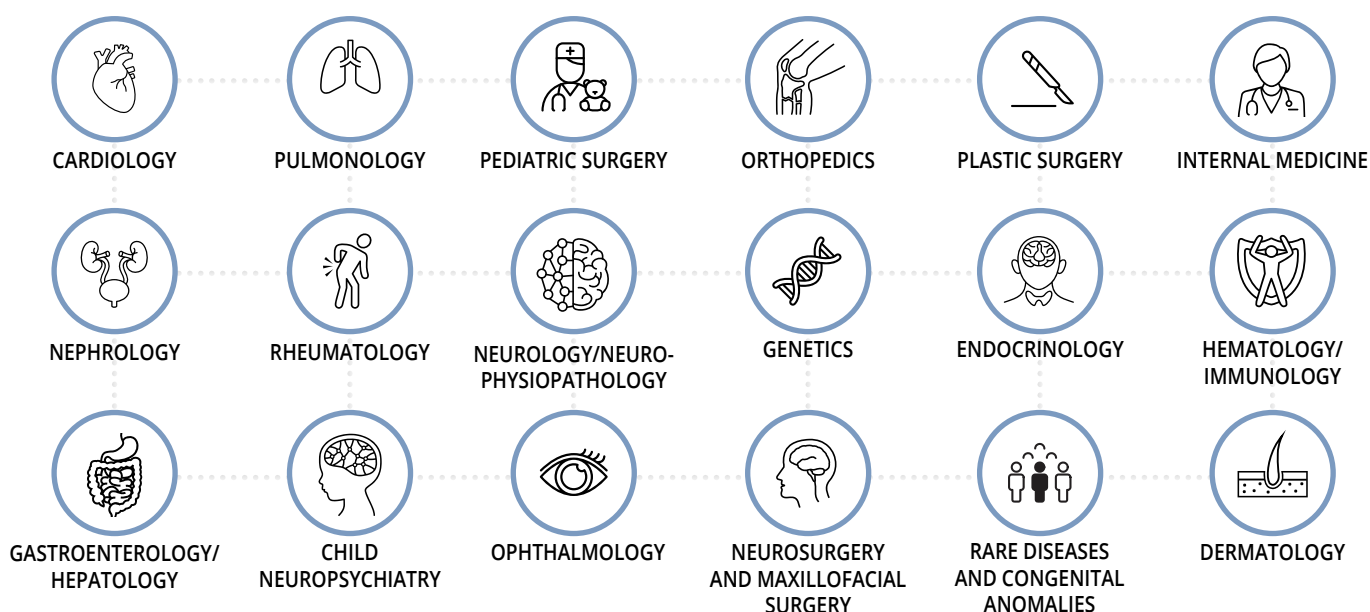
RET



ENDOMETRIUM

POLE

Our areas of research and study



Clinical Trial Center Spa is a wholly owned subsidiary of Fondazione Policlinico Universitario Agostino Gemelli IRCCS, active in the administrative and management support of for-profit clinical trials conducted by Gemelli researchers.

In 2023, the activity generated improved results compared to the previous year, in terms of EBITDA, final result and revenue volume. Specifically, the EBITDA stood at 5.2 million euros with a **turnover volume of 23 million euros**.

During 2024, activities to support for-profit clinical research continued through the design of the new research management information system, the homogenization of pricing, and a more calibrated and timely definition of the budgets negotiated with sponsors.

This result can be attributed primarily to the Department of Women's, Children's and Public Health Sciences, followed by the Department of Medical and Surgical Sciences and the Department of Aging, Neurological, Orthopedic and Head and Neck Sciences.

5

ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

Fondazione Policlinico Gemelli continued to show a significant commitment to social and environmental sustainability in 2023, contributing to a growing awareness and adoption of sustainable models in society. Promoting a significant social impact and sustainable practices reflects a commitment to the Foundation's core values and to the well-being of the community.

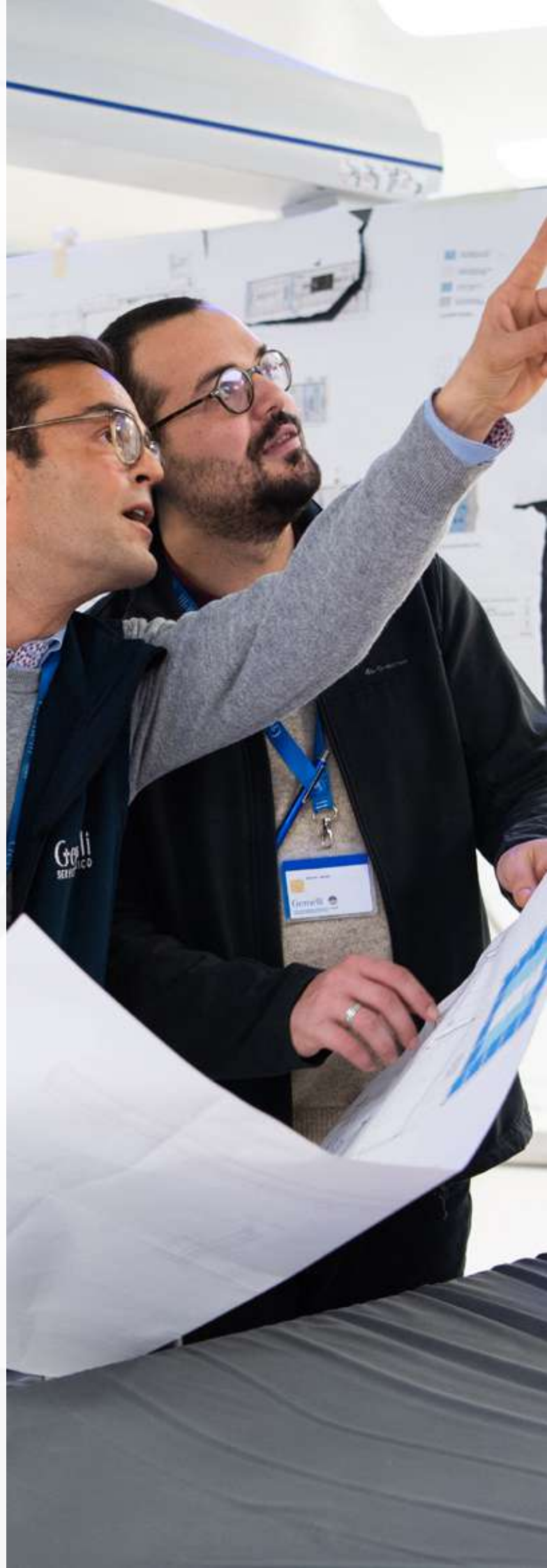
Fondazione Policlinico Gemelli believes in and works toward the achievement of the **17 Sustainable Development Goals of the UN Agenda 2030 (SDGs)**.

Policlinico Gemelli creates an important level of well-being for people and society, enabling them to care for themselves and to be increasingly healthy in their lives, in the economy and in society.

It is also an increasingly sustainable Organization from a governance, social and even environmental perspective. Much has been done and much will be done in this respect as well.

Sustainability is an integral part of our operating model to create conditions conducive to the well-being of people, society and the environment, now and in the future, in order to create long-term sustainable value for all stakeholders.

We want to be an active part of this change, building on our values and our history of benefit & impact organization.



Fondazione
Policlinico Gemelli
for the SDGs
of the UN 2030
Agenda

1 NO
POVERTY



2 ZERO
HUNGER



3 GOOD HEALTH
AND WELL BEING



4 QUALITY
EDUCATION



5 GENDER
EQUALITY



6 CLEAN WATER
AND SANITATION



7 AFFORDABLE AND
CLEAN ENERGY



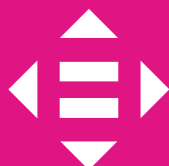
8 DECENT WORK AND
ECONOMIC GROWTH



9 INDUSTRY, INNOVATION
AND INFRASTRUCTURE



10 REDUCED
INEQUALITIES



11 SUSTAINABLE CITIES
AND COMMUNITIES



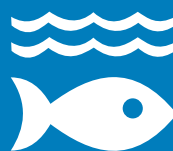
12 RESPONSIBLE
CONSUMPTION
AND PRODUCTION



13 CLIMATE
ACTION



14 LIFE
BELOW WATER



15 LIFE
ON LAND



16 PEACE, JUSTICE
AND STRONG
INSTITUTIONS



17 PARTNERSHIPS
FOR THE GOALS



**SUSTAINABLE
DEVELOPMENT
GOALS**



The importance of our stakeholders

| INTERLOCUTORS | | COMMUNICATION AND ENGAGEMENT INITIATIVES STAGED BY THE FOUNDATION |
|---|---|--|
|  | Patients and their families | Web portal, social network, trade magazines, "Gemelli Informa" magazine, dissemination materials. |
|  | Region, Ministry of Health and Regulatory Agencies | Meetings and events, press releases, research projects, conferences and seminars, health and science report, Mission and Impact Report, media relations activities. |
|  | Istituto Toniolo, Università Cattolica, Other Universities and Scientific Societies | Conferences and seminars, publications, research projects, health and science report, Mission and Impact Report. |
|  | Local and international community | Meetings and events, press releases, collaborations, humanitarian assistance (see Charity Fund and Villa della Misericordia). |
|  | Volunteering and Associations | Training days and meetings to exchange the best practices, conferences and press releases, accreditation paths, "Gemelli Informa" magazine, web portal, social networks, media relations activities. |
|  | Backers and benefactors | Statements, Mission and Impact Report and donor care activities. |
|  | Staff | Intranet, landing page, "Gemelli Informa" magazine, training and development paths, "Welfare" newsletter. |
|  | Business partners | Initiatives and events, partnership reports, Mission and Impact Report. |
|  | Media | Web portal, social networks, meetings and events, conferences and press releases, media relations activities. |

Social sustainability first and foremost toward our staff

At Fondazione Policlinico Gemelli, we recognize the fundamental role of our people and are committed to establishing and maintaining relationships based on loyalty and mutual trust. Therefore, our approach to managing labor relations and collaboration aims to maximize the value of human resources, promoting the professional development and well-being of our employees.

5,607

Employees

202,167

Hours of training to employees, delivered in line with the "New Skills Fund"



Policlinico Gemelli wins Top Employer in Italy 2024 for innovation and HR management for the 7th year running.

Once again this year, Top Employers Institute, an international certification body that evaluates excellence in working conditions and Human Resources, awarded the Top Employers Certification to Policlinico Gemelli. This confirms our positioning as a **leading company** of HR offerings, reinforcing our status as an employer of choice.



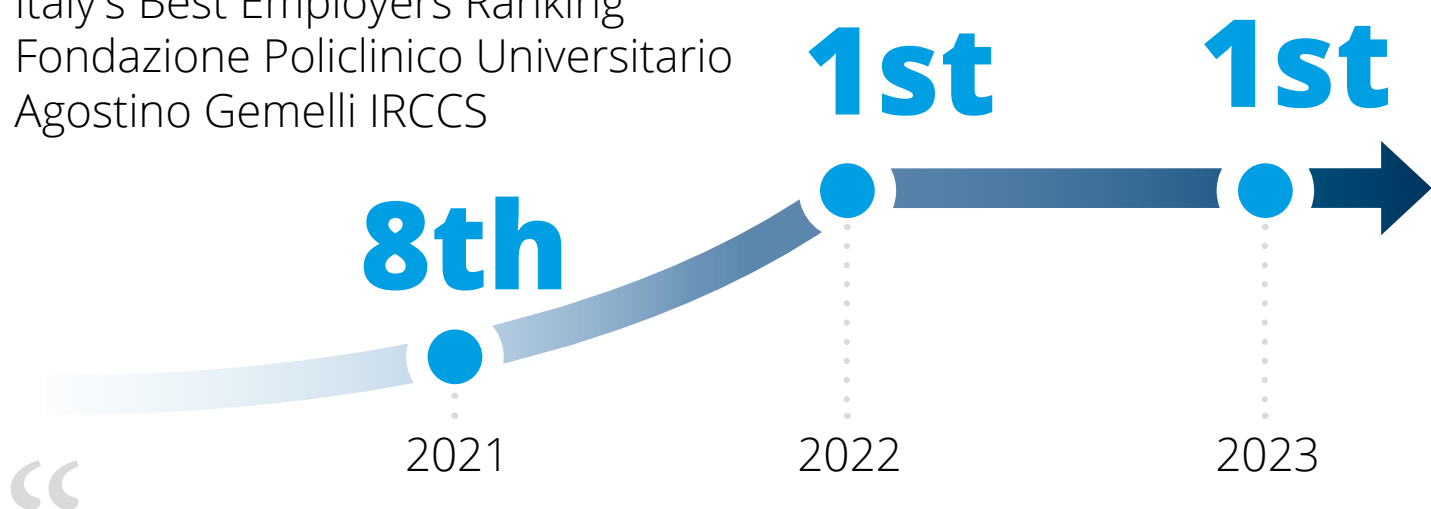
We are proud to continue to maintain our Top Employer Certification and to be firmly among the top performers on key issues such as sustainability and gender equity. Special thanks go to our staff members who, with responsibility and creativity, passion and commitment, enable us to offer quality health care services, achieve increasingly challenging goals and constantly open ourselves to change, including through projects and initiatives that find external recognitions and awards. Our commitment to improvement will continue in the future with HR policies dedicated to our People to ensure that they are constantly at the center of the Organization.

Dr. Roberta Galluzzi, Director of Human Resources and Organization
Fondazione Policlinico Universitario Agostino Gemelli IRCCS



*"Among the companies
as workplaces, Gemelli ranked
first for the health sector."*

Italy's Best Employers Ranking
Fondazione Policlinico Universitario
Agostino Gemelli IRCCS



It is the result of a journey that has been underway for some time to ensure the professional growth of each staff member, who is part of a larger project in a Community which shares commitment to the patient care.

*Prof. Marco Elefanti, General Manager
of Fondazione Policlinico Universitario Agostino Gemelli IRCCS*



Le Fonti Awards presented to Gemelli's Director of Human Resources and Organization: enhancing human resources, inclusive corporate culture, gender equality.



Best HR Team 2023: the **Diversity&Inclusion Award** to Policlinico Gemelli for the project on violence against women.

Our policy toward employees

Proper work practices

The Foundation promotes respect for the physical and cultural integrity of the individual, ensuring working conditions that respect individual dignity and safe working environments.

It supports and respects human rights in accordance with the UN Universal Declaration of Human Rights.

Non-discrimination

In emphasizing the competitive advantages of diversity, the Foundation reaffirms its commitment to combating all forms of discrimination on the basis of age, gender, sexuality, health status, ethnic group, nationality, political opinions, and religious beliefs in all decisions that affect its relations with its stakeholders.

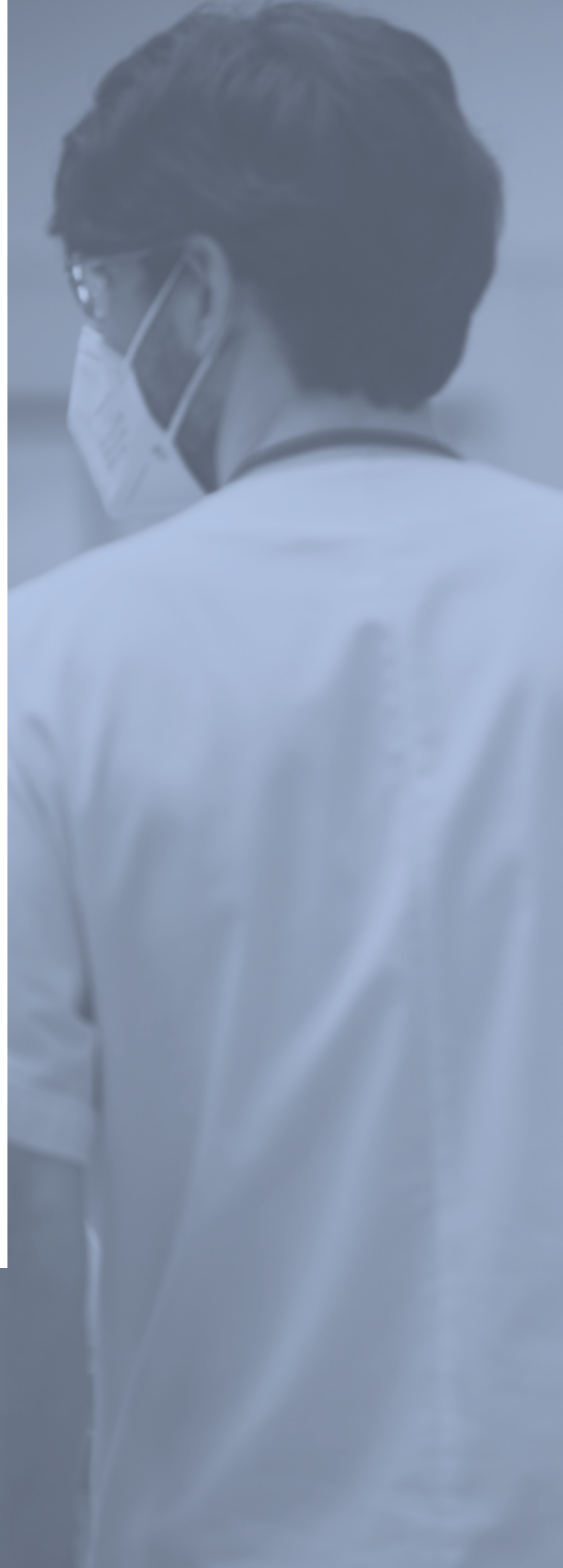
Regarding the issue of gender equality in particular, it has a GEP (Gender Equality Plan) according with the European Union's Horizon Europe Research and Innovation Funding Program (2021-2027), and in compliance with GOAL 5 of the UN 2030 Agenda.

Privacy Protection

Any investigation of people's ideas, preferences, personal tastes and private lives is excluded.

Employee engagement

Staff engagement occurs both informally, during many daily and operational business activities, and also in a structured and formalized way. The goal of internal engagement is to ensure high operational efficiency and a good business climate, aspects that in turn affect people's motivation and productivity.





Wellness map

This map is designed for the employee to take advantage of all the services the Foundation provides for his or her well-being, none excluded.

*The services is divided into **five pillars: physical, psychological, social, financial and organizational.***



For more info, scan the QR-code.

The project "Let's Take Care. Be well, make well."

During the year 2023, according to the provisions in force, the provision of welfare amounts was confirmed, usable by choosing among different options of use present in the dedicated flexible benefits portal, and in relation to which a high percentage of appreciation and consumption by the Foundation Staff was confirmed.

The project aimed at fostering employee wellbeing also continued. Launched back in the year 2022, it was accompanied by a visual identity associated with the message "Let's Take Care. Be well, make well," emphasizing the centrality of the moment of care which the Foundation's staff are invited to offer the patient but also to dedicate to themselves.

As part of this project, the following communication tools were defined for the work community, made available to staff during onboarding as well as through publication on the corporate intranet:

- **guidelines for managers:** general principles conveyed to managers to inspire their actions in managing people, cornerstones of the corporate purpose to be followed in order to spread the culture of well-being;
- **interactive wellness map:** collection of the wellness initiatives present in the Foundation and categorized in the five pillars-physical, psychological, social, financial, and organizational-through a customized employee value proposition evocative of the Policlinico Campus and the buildings therein;
- **benefits guide:** descriptive catalog of benefits, mainly from contractual sources, available to employees at various stages of their professional life.

The same visual identity has been extended to the templates to be used in communications to staff, which are, once again, traceable to the five pillars of well-being.

"Charity First" the Charity Fund of Policlinico Gemelli for those most in need



In 2015 was born the Charity Fund established by Policlinico Gemelli with the aim of supporting economic and social fragilities of patients and their families.

The characteristic of this initiative is that it offers quick responses to the various needs and requirements that may arise during patients' stay in the hospital. **The Charity Fund is financially supported by Fondazione Policlinico Universitario Agostino Gemelli IRCCS with income derived from various sources and, in particular, from activity unrelated to the National Health System.**

Since 2022, the Policlinico has been joined by **the Valentino Garavani and Giancarlo Giammetti Foundation** which makes a substantial donation each year, helping us to follow up on the many requests for intervention.

Four areas are targeted for intervention by the **Charity Fund**: clinical and logistical support needs reported by our Social Service or healthcare staff; reception needs for patients and relatives from outside Rome; support for voluntary intervention projects provided by our healthcare staff in situations of need in Italy and abroad; and requests for health services (surgical and outpatient) at our Policlinico for the needy not covered by the NHS.

In 2023 numerous requests were received and granted, small and large gestures that provided relief to so many patient and their families who we hope considered Policlinico Gemelli not just a place of care but as a fellow traveler.

We are also inspired by what Pope Francis said in St. Peter's Square as he met with Azione Cattolica and spoke about the culture of embrace: *"You will be all the more a presence of Christ the more you know how to hold and support every brother in need with merciful and compassionate arms..."* (April 25, 2024). **Here, the Charity Fund is the embrace we want to offer to any patient or their family member where, in addition to health care, they need additional help, support, assistance and closeness.**

To **donate to the Charity Fund** you can:

- send a wire transfer to bank account no. 102940493, payable to: Fondazione Policlinico Universitario Agostino Gemelli IRCCS, **IBAN IT59Z0200805314000102940493**, with reason for payment "Fondo Carità".
- Alternatively, by credit card at **<https://donaora.policlinicogemelli.it/>**, reporting the donation to **fondocarita@policlinicogemelli.it**.

Even a small contribution can make a big difference!

The valuable network of volunteers active every day at Policlinico Gemelli

A network of volunteers operates in the Policlinico, specially trained people from different places and professional backgrounds who, animated by a spirit of solidarity with regard to those who suffer, offer their help to the patient for the daily requirements that go beyond medical/nursing care. Their focus is particularly on the elderly, the chronic patient, children, and people who are lonely or in difficulty.

The services they offer include talking and listening to patients, managing contacts with families, making small purchases, and dealing with urgent paperwork.

The volunteers by our side every day:

| | |
|---|--------------------------------|
| A.N.N.A Noi e gli altri | Fondazione Lene Thun |
| Acondroplasia insieme per crescere | Fondazione Lucè |
| ADIGEM | Francescani nel mondo |
| AGOP Associazione Genitori Oncologia Pediatrica | Genitin |
| Aprotion R. Fasanari | Gruppo Donatori sangue Olgiati |
| Associazione Andrea Tudisco | Kids Kicking Cancer |
| Associazione Attilio Romanini | La strada per l'arcobaleno |
| Associazione FSHD Italia | Le Ali di Flavio |
| Associazione Italiana Sindrome X Fragile | Lollo 10 |
| AVI Associazione vittime incidenti | Loto onlus |
| AVOG Volontari policlinico Gemelli | Medicinema Italia Onlus |
| Coccinelle per l'oncologia pediatrica | Palinuro |
| Croce Rossa Italiana Comitato Municipi 13,14 | Sale in zucca |
| Federazione Ge-Ne | Sorrisi Gemelli |
| Fondazione Il Cuore in una goccia | Surf for Children |
| | Un respiro di speranza |
| | UNITALSI |

For more information: <https://www.policlinicogemelli.it/servizi-paziente/volontari/>

Governance and organization

With more than **5,600 employees**, Fondazione Policlinico Universitario Agostino Gemelli IRCCS is a significant **non-profit** organization at **national and international level** that pursues its mission in the complex context of healthcare. Credit for the successes achieved is first and foremost due to all the **professionals** who work within the Foundation and who each day make dedicated efforts in line with their skills and responsibilities.

The Governance of Fondazione Policlinico Universitario Agostino Gemelli IRCCS, established in 2015, is divided between the Board of Directors, General Management, IRCCS Scientific Committee, Board of Auditors, Supervisory Board, Ethics Committee, Clinical, Educational and Scientific Advisory Committee, and Conflict of Interest Committee.

Here they are explained in detail:

BOARD OF DIRECTORS

Carlo FRATTA PASINI | Chairman

Sergio ALFIERI

Alessandro AZZI

Renato BALDUZZI

Antonio GASBARRINI

Mons. Claudio GIULIODORI

Giuseppe GUERRERA

Cesare MIRABELLI

Alfredo PONTECORVI

Mario TACCOLINI

Board of Auditors

Supervisory Body

Clinical, didactic and scientific Advisory Committee

Ethics Committee

IRCCS Scientific Committee

Control and Risk Committee

Internal Audit and Compliance

Data Protection Officer (DPO)

Conflict of Interest Committee

External Auditing Company

GENERAL MANAGEMENT

Marco ELEFANTI

Scientific Director

Giovanni SCAMBIA

Medical Director

Andrea CAMBIERI

Administration and Finance Manager

Massimo DALFELLI

Group HR Core Service Labor Relations Department

Daniele PIACENTINI

Human Resources Manager

Roberta GALLUZZI

Private Business and Customer Service Manager

Roberto BATTISTI

Technical Management, ICT and Innovation in Health Technologies

Giovanni ARCURI

Purchasing Department and Facility Manager

Giovanni P. D'INCECCO B. d. V.

Legal and Corporate Affairs Manager

Mario SAVINI NICCI

Fundraising, Campaigns and Events

Carlo FORNARIO

Management Control and Budget

Marco CICCOTZI

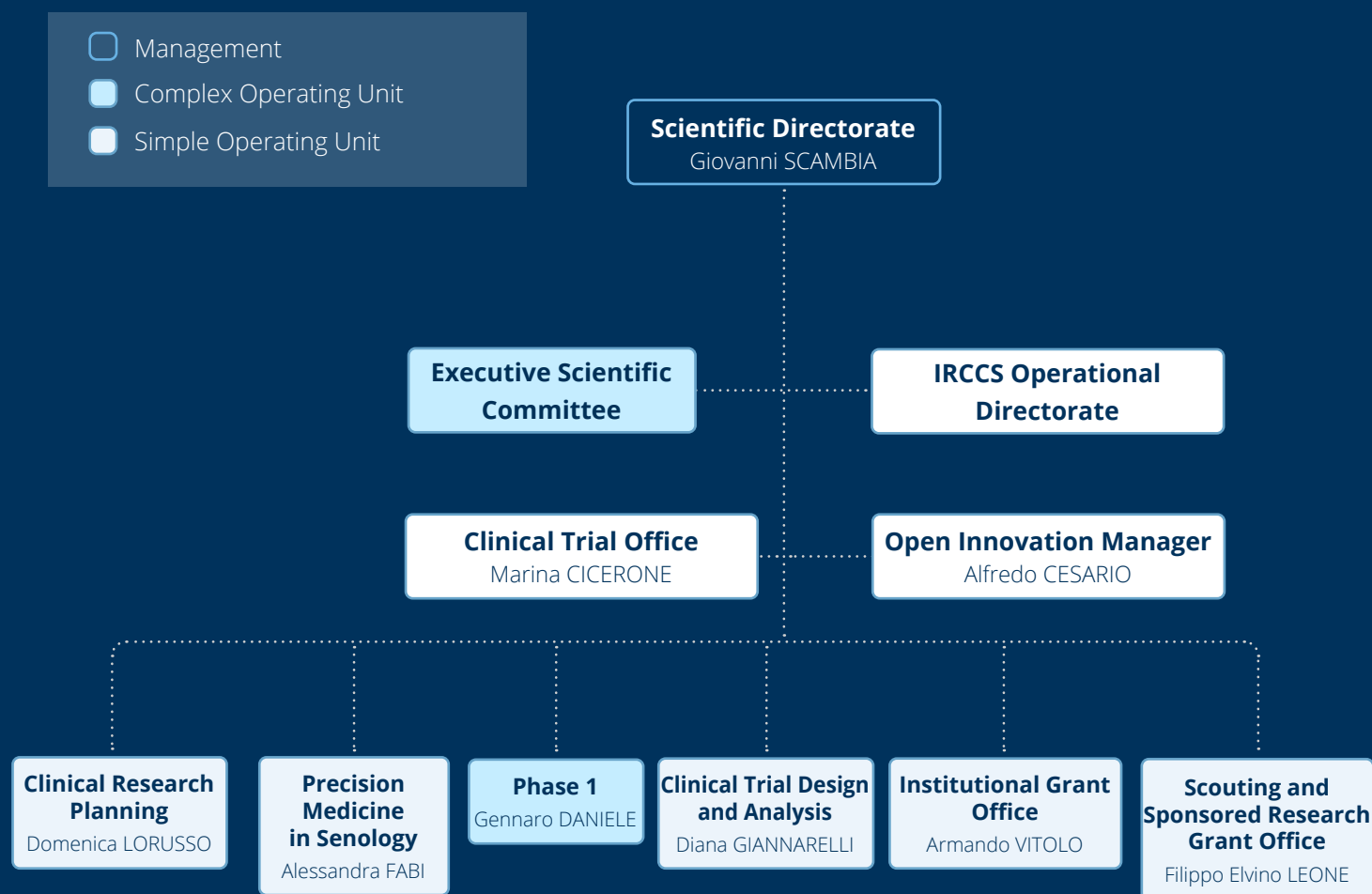
Special Projects Directorate and International Patient Office

Celeste CONDORELLI

SCIENTIFIC COMMITTEE

The research and innovation activity carried out within the Fondazione Policlinico Universitario Agostino Gemelli IRCCS, together with the Faculty of Medicine and surgery of the Università Cattolica del Sacro Cuore is an essential condition for the development and continuous improvement of the quality of health services, and has a fundamental function on a par with that of assistance and training.

IRCCS accreditation was awarded to the Foundation in 2018 for two research disciplines, Personalized Medicine and Innovative Biotechnologies, which represent the most promising frontier of medical science today. They are also the disciplines with the greatest impact, not only with respect to treatment but also and especially with respect to prevention.



ETHICS COMMITTEE

It is inspired by the founding values and principles of Università Cattolica del Sacro Cuore, where it was established in 1988. With the establishment of Fondazione Policlinico Universitario Agostino Gemelli IRCCS, it aims to be more of a supplementary clinical-assistance health care work, with the ultimate aim of achieving of excellence in the care of every patient being a user of our facilities.

The Ethics Committee is an advisory body, whose members, from different areas of expertise and experience, are mainly called upon to assess the conditions of ethicalness of trial protocols and to verify that the safety, integrity and rights of patients participating in the studies are safeguarded.

The Code of Ethics to ensure a fair and responsible management

The Code of Ethics of Fondazione Policlinico Gemelli plays a significant role in the Foundation's accountability and ESG policy.

It operates to protect the following **general principles** fundamental to proper and responsible management:

- compliance with current regulations
- equality and rejection of all discrimination
- respect for the dignity and integrity of the individual
- health protection
- honesty and transparency
- HR development
- quality of services
- risk culture
- internal control
- conflict of interests
- protection and confidentiality of data and information
- protection of intellectual property rights
- health, safety, and hygiene
- environmental protection
- heritage protection
- anti-money laundering and anti-corruption
- reputation and image of the Foundation
- respect for competition
- fight against terrorism, organized crime and subversion of the constitutional order.

The Foundation's Code of Ethics establishes **specific rules of conduct** in the following areas:

- relations with third parties
- relations with suppliers
- relations with other providers
- relations with public administrations
- economic relations with political parties, movements and associations
- relations with institutions and authorities responsible for supervision and control
- media relations
- gifts and gratuities from suppliers, consultants and third parties in general
- prevention of money laundering and self-laundering
- transparency in accounting
- confidentiality of data and information and personal data protection
- relations with the judicial authority.

It also establishes the following **HR policies**:

- personnel selection
- training and staff development
- personnel management
- duties of staff
- use and protection of corporate assets
- use of computer applications.

As well as the following **rules of conduct in healthcare activities**:

- patient-centricity and accreditation management
- access to healthcare and hospital services
- health service delivery and health records
- reporting of services provided and management of clinical trials
- ethical advice on basic and clinical trial activities.

The Internal Control and Risk-Management System enabling compliance and organizational resilience

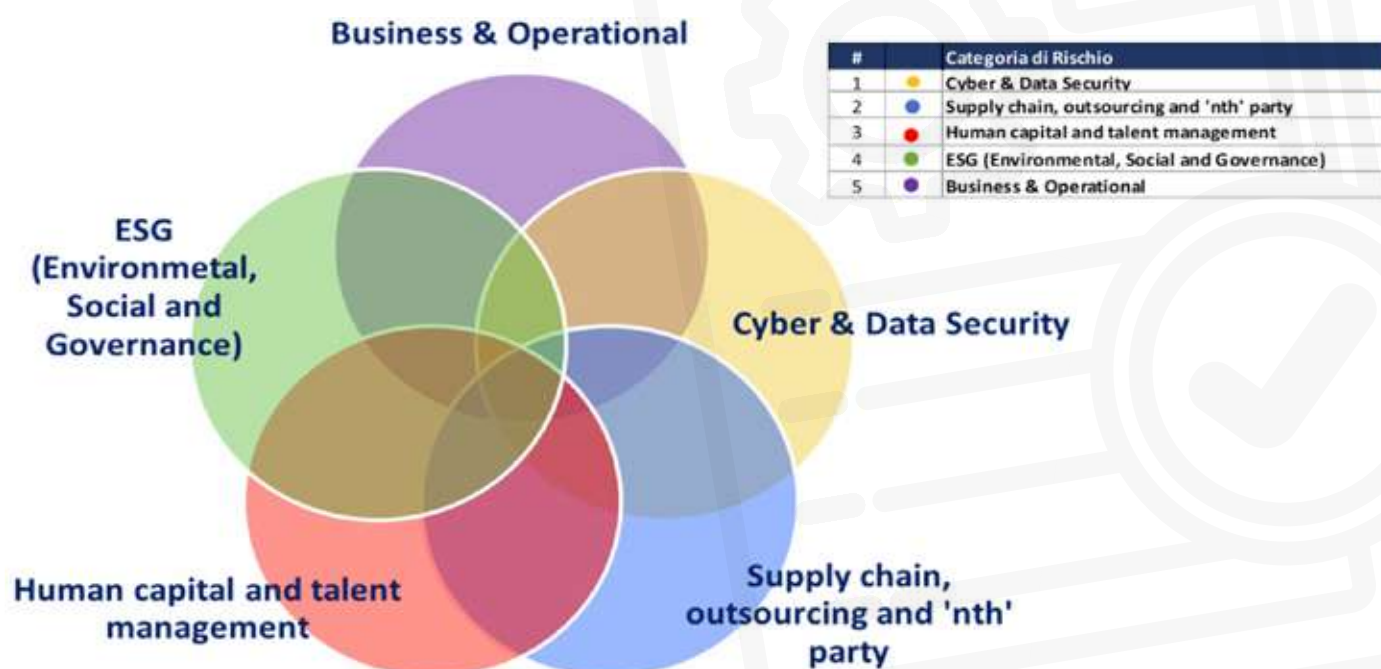
The **Internal Control and Risk Management System (so-called SCI-RM)** of Fondazione Gemelli plays a very important role and consists of policies, procedures, and organizational structures aimed at identifying, measuring, managing, and monitoring key business risks.

The ICS-RM involves, in relation to their respective responsibilities, the following **corporate bodies and functions**:

- **Board of Directors;**
- **Control and Risk Committee;**
- **Board of Auditors;**
- **Supervisory Body;**
- **Internal Audit and Compliance.**

The **Internal Audit and Compliance Function** is particularly important, as it is in charge of providing services of *assurance* and consultancy through autonomous and independent auditing. The IAC Function, reporting directly to the Board of Directors, assists the Organization in the pursuit of its objectives by verifying and monitoring the efficiency of corporate governance, control and risk management processes.

The 5 global risks that directed the control activities for FY2023 are reported below:



In addition, at the express request of the Foundation's Audit and Risk Committee, President, and General Manager, the Internal Control Function has been instructed to initiate additional audits targeting specific (ad hoc) facts/processes.

With regard to advisory and compliance activities, IAC supported the Supervisory Board in monitoring the 231 Model in terms of effectiveness and compliance by conducting audits and analyzing the Information Flow Sheets received from the Contact Persons. It also carried out activities to identify, assess and manage the Foundation's risk of regulatory violations, ensuring compliance of its internal processes with the law.

As part of these activities, the IAC Function was responsible, among others, for the Foundation's compliance with the transparency publication obligations sanctioned by ANAC by means of Resolution No. 203/2023, as well as the adaptation of the Whistleblowing reporting management system pursuant to Legislative Decree 24/2023.

Environment

GEMELLI GREEN IMPACT POLICLINICO GEMELLI AIMS FOR GREEN SUSTAINABILITY

Our commitment to environmental sustainability

The Foundation is paying increasing attention on environmental protection and the conservation of natural resources. In fact, relevant reasoning and projects aimed at the **prevention and reduction of environmental impact are ongoing** through, for example, efficient use of natural resources, logistic flow optimization, and responsible waste and transportation management.

The environmental issues under consideration include the following aspects:



consumption of electricity



water drains



materials containing asbestos, PCBs, Halons and CFCs



power generation



waste



external odors, vibrations, radioactivity, electromagnetic fields



water consumption



external noise



landscape



methane and fuel oil consumption



fire prevention



atmospheric emissions



ozone-depleting substances

Our approach to the environment

The Foundation's activities must first be managed in full compliance with current environmental regulations, with the aim of minimizing their potential impact.

In summary, **the actions that the company takes to reduce the environmental impact** of its activities are as follows:

- 1** evaluate investments and plant modifications considering the technical-economic and environmental aspects;
- 2** ensure the continuous technological upgrading and the application of economically viable techniques with the smallest environmental footprint;
- 3** implement suitable performance evaluation monitoring systems to identify and manage the relevant environmental aspects;
- 4** prevent, control and reduce the generation of non-sanitary waste during the phases of the production process and promote its recovery;
- 5** correctly manage all other types of waste;
- 6** adopt criteria that enable the sustainable use of available resources;
- 7** promote a sense of responsibility toward the environment at every level through communication, awareness-raising activities and ongoing staff training.

The quality and environment policy is defined and approved by the Board of Directors.

- *An agreement between Lime and Policlinico Gemelli to allow staff, patients and visitors easier and greener access to the hospital.*
- *Smart Hospital Award 2023: 3rd place for the Gemelli charting a course toward a more sustainable and healthy future.*

6

2023

FINANCIAL CAPITAL SERVING THE MISSION AND THE RELEVANT ECONOMIC IMPACT GENERATED

| | 2022 | 2023 |
|----------------------------|-----------|-----------|
| Production value | € 786,722 | € 826,049 |
| EBITDA | 7.1% | 3.2% |
| Total net invested capital | € 320,432 | € 263,835 |
| Net financial debt | € 160,946 | € 134,818 |
| Net assets | € 159,486 | € 129,017 |

(values in thousands of €)

Managing relationships with our suppliers

The purchasing function bases its action on the **principles of transparency and cost-effectiveness**, the latter understood as a virtuous relationship between purely economic and qualitative elements, all in the interest of patients.

In fact, the Foundation places the utmost emphasis on patient benefit and performs extensive and stringent evaluations of the suppliers in the market to ensure collaborations that can align with the quality standards to which the Policlinico is subject.

In parallel, the Purchasing Department's task is to obtain the **best solutions with regard to cost-benefit as well**, in line with a healthcare regulatory environment where expenditure containment is increasingly stringent.

The focus on our partnerships is one of the management factors that enables the Foundation to ensure that specialized services are always innovative and efficient.

The purchasing structure and its governing principles mean that the Foundation has a clear policy for choosing its collaborations aimed at establishing lasting and transparent relationships.

In 2023, it had collaborations with **more than 1,800 suppliers**, with services of various kinds and species for a **net commitment of about 400 million euros**.

The Foundation applies the **JCI standards** also in its relations with suppliers, whom it monitors throughout the supply chain. This process ensures control from the production site to the facility, implementing a vendor rating system on performance rendered in a way that goes beyond evaluations of contractual SLAs alone.

During 2023, **the Net Added Value** increased by over 9 points compared to 2022, from €321 million to approximately €351 million. **The added value was mainly allocated to the remuneration of personnel and public administration costs (for nondeductible Value Added Tax paid on the purchase of goods and services).**

It shows a higher contribution to the Public Administration compared to 2022, largely attributable to the greater impact of VAT non-deductibility.

The remuneration of the community and the environment includes liberal disbursements made and the environmental impact of environmentally sustainable initiatives produced by identifying the related costs.

The Entity System, which represents the budget result, shows a loss of about 30 million euros, a reduction of about 45% on the year 2022, accounting for 3.6% of the total value of production 2023.

The economic value generated and distributed (in thousands of €)

| DETERMINATION OF ADDED VALUE | 31/12/2023 | 31/12/2022 | delta % |
|---|----------------|----------------|-------------|
| Production value and other income | 826,049 | 784,564 | 5.3% |
| Intermediate costs of production | | | |
| Consumption | - 236,477 | - 217,314 | |
| Services | - 199,653 | - 196,127 | |
| Use of third-party assets | - 9,742 | - 8,964 | |
| Miscellaneous operating expenses | - 6,354 | - 6,466 | |
| Gross characteristic added value | 373,822 | 355,693 | 5.6% |
| Ancillary and extraordinary components | | | |
| Global gross added value | 373,822 | 395,693 | |
| Depreciation and amortization | - 22,994 | - 34,689 | |
| Global net added value | 350,828 | 321,004 | 9.8% |
| Allocation of added value | | | |
| Staff Remuneration | 297,158 | 299,544 | -0.3% |
| Remuneration of Public Administration | 60,517 | 58,962 | 2.6% |
| Remuneration of loan capital | 20,377 | 14,703 | 38.6% |
| Remuneration of the Community/Environment | 2,725 | 1,564 | 74.2% |
| Institution | - 29,948 | - 53,769 | - |
| Total | 350,829 | 321,004 | 9.8% |



The value of the estimated (minimum) spin-off income produced by Policlinico Gemelli for the city of Rome in 2023

Policlinico Gemelli is a significant producer and distributor of economic wealth for the city of Rome and its residents for all economic categories:

464.9 : Annual value of estimated (minimum) spin-off income produced by Policlinico Gemelli
€ million : for the city of Rome and neighboring territories

€ 1,274,000

Daily value produced for the city of Rome

€113.8 million

Estimated net salaries spent by employees in the businesses of the city of Rome

€245.2 million

Wealth distributed by the Hospital to Roman supplier companies

€55.2 million

Estimated expenditure for local transportation by all those who daily reach the Policlinico

€19.3 million

Estimated spin-off income generated by the bars and eateries surrounding the hospital

€14.1 million

Estimated expenditure on room and board by relatives of out-of-region patients in the city of Rome

€3.9 million

Rents paid by Policlinico Gemelli to landlords in the city of Rome

€0.9 million

Estimated expenditure on local public transportation by relatives of out-of-region patients

€1.5 million

Local taxes (IMU and TARI) paid by Policlinico Gemelli to the city of Rome and the neighboring territories

€10.9 million

Increased revenue achievable by property owners located near to the Policlinico Gemelli when selling their properties

Each year, Policlinico Gemelli creates incremental wealth **for each inhabitant:**

- **of the municipalities bordering the Policlinico** amounting to **€742**;
- **of the city of Rome exclusively** amounting to **€168**;
- **of the city of Rome and of the metropolitan area** amounting to **€110**.

270% | **The multiplier of the wealth produced by Policlinico Gemelli in 2023**

In 2023, Policlinico Gemelli returned a total economic value to patients, to the city of Rome and to the Country that equaled 2.7 times the amount of the public funding it received.

The Gemelli, in fact, in 2023 against **561.2 million euros** of value of production and thus of overall resources received, reported health care services performed to patients for a total economic value (including wealth produced for the city of Rome and for the Country) of about 1,515.2 million euros with an overall return of about 270%.

In fact, it should be noted that in addition to the value of the (minimum) spin-off income produced for the City of Rome (amounting to **approximate-**

ly €464.9 million per year), Policlinico Gemelli also produces an additional spin-off income for the entire Country system (due substantially to the general taxation paid on salaries paid to employees and collaborators, to the net VAT paid to suppliers, and the value produced for rail and airline companies) for a total and additional **€224.3 million** annually, thus ending up generating a total spin-off income of about **€617 million** per year returned to the territory and the country.

Thus, Policlinico Gemelli is also a large virtuous organization that creates value and economic redistribution for Rome and Italy as a whole.

Methodological framework about the estimated economic spin-off income produced by Policlinico Gemelli in 2023

The reported economic impact data produced by Policlinico Gemelli are minimum estimated values and were calculated by combining accounting data, internal estimates and official public data.

In particular, the values of local taxation paid by Policlinico Gemelli in 2023, the values of supplies paid to supply companies in Rome and in the neighboring municipalities were calculated; the amount of net salary spent by employees in commercial establishments in Rome and neighboring areas was estimated (also in light of the average savings rates of Italian citizens, published by official sources, taxation and social security contributions paid by employees); the volume of out-of-region patients (and their accompanying relatives) arriving at Policlinico

Gemelli and their minimum expenditures for food and accommodation was calculated based on the average number of days spent in hospital, the volume of people entering Policlinico Gemelli each year and their average "outdoor" expenditure.

Through internal estimates, the transportation costs incurred by people outside the Region (in light of the analysis of their geographic origin) and those incurred by all people entering Policlinico Gemelli every day were also determined, while the highest value obtained by the owners of properties located in its neighbouring was determined based on the listings and volume of properties for sale as published by major real estate websites in June 2024.

7

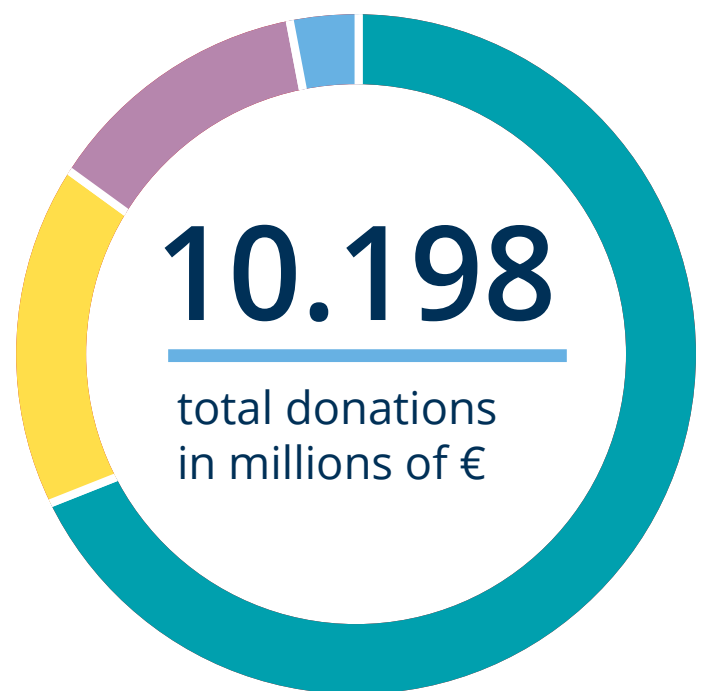
THE TRUST PERCEIVED BY POLICLINICO GEMELLI AND THE FUNDRAISING ACTIVITIES

Policlinico Gemelli is a non-profit organization involved in fundraising activities for the realization of **care, research and outreach projects**, and for the improvement of the Hospital or to fund scholarships and the career paths of our physicians and researchers.

All of this is possible **thanks to the generosity of the many people, companies, associations and institutions** who choose to support Policlinico Gemelli with gratitude and trust.

Received funds:

The year 2023 ended with a total revenue value of **€10,198,335** (in 2022 the result was €8,658,709), characterized by the following items:



70% ■ € 7,137,538 : Liberal donations from companies, institutions and other entities

15.9% ■ € 1,623,170 : Liberal donations from individuals and associations

11.3% ■ € 1,146,926 : 5x1000 Campaign

2.8% ■ € 290,701 : Donations of capital goods and services

THE CORPORATE PARTNERS WHO SUPPORT POLICLINICO GEMELLI

We are grateful to the many companies, associations, foundations and institutions that again this year contributed to the support of our public health initiatives.

With their support, we can continue to provide care for all, develop quality scientific research, and promote the well-being of our community.

a heartfelt THANK YOU To all of them.

Ab Medica • Abbvie • Accademia italiana della cucina • Ag pharma • Alnylam • Amgen • Angelini Beauty • Arturo • Ass. gli Amici Di Max • Ass. A.Pro.T.I.On onlus • Ass. culturale "Società di Psichiatria Clinica e Sperimentale della Scuola di Pisa" • Ass. Enel Cuore • Ass. Federica Zurzolo Onlus • Ass. italiana Onc. Medica • Ass. La strada per L'arcobaleno • Ass. Le ali di Flavio Onlus • Ass. Lega del Filo D'Oro • Ass. Lollo 10 • Ass. Naz. Pensionati Agricoltori (ANPA) • Ass. Oncologia Pediatrica • Ass. Oppo e le sue Stanze • Ass. Piccolo grande Amore • Ass. ricerca Epilssia (AREF) • Ass. Sara un Angelo con la bandana • Ass. Senior l'Età della Saggezza • Ass. Smith Magenis • Ass. Susan G. Komen Italia • Astrazeneca • Autostar Flaminia • Banca D'Italia • Barbieri • Biogen • Bioitalia • Bioluma • Bioviii • Bk1 • Belvedere Spa • Bristol Myers Squibb • Bs Holding • Buona • Ca Stampi • Cecchini Costruzioni • Celltrion • Coloplast • Confagricoltura • Credit Agricole • Crown Wealth Consultants Limited • Dalpasso • Danone • Data Stampa • Domitia Real Estate Scp • DueCi Promotion • Edwards • Eli Lilly • Emec • Eni • Farmitalia • Fb Vision • Federazione Gene • Federfarma • Fondazione Roche • Fondazione Binance Charity • Fondazione Data Duchenne • Fondazione Heal • Fondazione Italiana Ricerca sull'Artrite • Fondazione Lene Thun • Fondazione Lottomatica • Fondazione Rava • Fondazione Roma • Fondazione Valentino Garavani • Fondazione per l'Oncologia Pediatrica • GE Healthcare • Generali • Gilead • Go Pharma • Gruppo Cr • Gruppo Donatori Olgiati • Glaxosmithkline • Hausmann - IAPB Sez. italiana dell'Agenzia Internazionale Prevenzione cecità • IBSA • Immagini & Tecnologie • Intesa San Paolo • Italfarmaco • Karl Storz • Lofarma • Medac • Medtronic • Memmo • Menarini • Microfarma • Molipharma • MV Medical • New Biotechnology Research • Nousfera Lab • Novartis • Ocularistica Italiana • Offhealth • Orsana • Pascale Genetics • Pfizer • Pharmadoc • Pharmextracta • Pharmamar • Pke • Prima Immobiliare • Rand • Reach up • Roche • Roxall • S&R Farmaceutici • Samsara • Samsung electronics • Sanofi • Serenissima • Sidemast • Smartfarma • Statuto Lux Holding Re • Takeda • Tecnologie avanzate • Tennis Club Viterbo • Terna • Toyota Autoroyal • Triumph • UCB • Urban Vision • Valentino • Valmontone Outlet • Vdesign • Vetus La Fabbrica delle Idee • Viatrix • 3P Solution

Help us to help!

How to support Policlinico Gemelli

There are many ways to donate and many occasions to support the activities of Fondazione Policlinico Universitario Agostino Gemelli IRCCS throughout the year.

Recurring donations

In various areas of the hospital and many spots around the city of Rome, specialized staff provide information about Policlinico Gemelli's activities and excellences and promote recurring donations to support the health research of Italy's top hospital.

This action has led to **7,000 active regular donors at the end of 2023**, people who have chosen to support Policlinico Gemelli with continuity and trust.

This type of donation is particularly precious for research: it allows Policlinico Gemelli to work with secured, scheduled funds and enables investments made by optimizing the available resources.

The valuable relationship of trust among thousands of donors continues over time thanks to **periodic reports** and, above all, **thanks to the events regularly organized by** Policlinico Gemelli during which donors can meet researchers, ask questions and see the achievements afforded by their very essential donations.

Learn more at donaora.policlinicogemelli.it/donazione-regolare/



Meeting with donors, April 2023



Testamentary bequests

A will is **a simple**, voluntary and always revocable act. It offers the certainty that what has been left goes to the people loved, and support specific projects or causes in which the donor has believed throughout life. **A testamentary bequest is a practical way to ensure that one's support can continue in the future**, supporting tomorrow's research and clinical care projects, and helping all the sick people who come to our Policlinico.

More information at:
lascititestamentari.policlinicogemelli.it/

Memorial donations

Choosing to make a memorial donation is the most beautiful gesture to honor a loved one: it means renewing the memory of a loved one in the present and entrusting the future of the continuity with the past. It is a simple gesture, but one of great responsibility, which helps finding increasingly targeted treatments and give real hope for those living in suffering.

Read more:
donaora.policlinicogemelli.it/donazioni-in-memoria/

Solidarity favors

For life's unique occasions, a solidarity favor is a precious and special keepsake that shows solidarity and closeness to those in need. Choosing a solidarity favor means celebrating twice, because in addition to the significance of the keepsake, the funds donated will help fund the Hospital's will be engaged to finance Policlinico's projects dedicated to all its patients. It is important to the Foundation to donate the full amount of the donation to those in need: for this reason, no item is given other than a simple personalized card that represents a special way of celebrating a delicate moment in one's life, by thinking about others.

To order your favors visit:
donaora.policlinicogemelli.it/bomboniere-solidali/

.....
For info and contacts:

✉ insieme@policlinicogemelli.it

☎ 06 3015 8282

🌐 donaora.policlinicogemelli.it

To stay in touch with us

2,362,126

Visits to the website policlinicogemelli.it in 2022

2,434,863

Visits to the website policlinicogemelli.it in 2023

3,787,724

Sessions on the website policlinicogemelli.it in 2022

4,212,027

Sessions on the website policlinicogemelli.it in 2023

Gemelli Informa and policlinicogemelli.it

The newsletter - spread in **36,000 hard copies** and via e-mail to a mailing list of about 23,000 subscribers - and the website present the Policlinico's mission and the many activities carried out daily, the entities with which the Foundation collaborates and the many people who are involved and benefit from this commitment. A special section within the tools (donaora.policlinicogemelli.it) is dedicated to fund-raising and reporting of the results achieved.

Social networks

Over the past year, the presence of Policlinico Gemelli in the main social media outlets (**Facebook**, **LinkedIn** and **Instagram**) has grown, allowing us to interact in real time with our stakeholders and listen to their voices, offering news and updates related to the clinical and scientific activities of professionals, as well as presenting new projects and services and events of the Foundation.

facebook

50,000

Fans in 2022

107,459

Fans as at 12/31/2023

LinkedIn

57,000

Followers in 2022

65,000

Followers as at 12/31/2023

Instagram

8,000

Followers in 2022

12,800

Followers as at 12/31/2023

Policlinico Gemelli and the media

The media relations activity carried out by the Press Office has resulted in a **constant presence** of the Hospital's brand in **national and local daily and periodical newspapers and magazines**, generalist and specialized print media, as well as on **radio and TV broadcasts** through the publication and airing of **reports and interviews with experts and institutional representatives**. There is a **significant increase on line articles** concerning Policlinico Gemelli.

In detail, about **2100 articles of different kinds (reports, articles, interviews, signed contributions, photo-news, briefs)** related to Policlinico Gemelli were published in 2023 in national and local editions of the major newspapers and periodicals. In 2023 about 2700 reports on radio and TV stations mentioned Policlinico Gemelli with an average of **about 8 mentions per day**.

thanks to the press office's communication activities, the presence of Policlinico Gemelli in on line articles as grown substantially, counting over 24,600 online publications on the main generalist and specialized portals with a mention of "Policlinico Gemelli" in the year 2023.

The collaboration, **"Collateral Effects" of Vatican Radio begun in 2001 still continues**. Since December 2019, a similar collaboration has been ongoing with **RTL 102.5**, which dedicates a **daily radio section** to current medical and health topics with the doctors of Fondazione Policlinico Universitario Agostino Gemelli IRCCS.



Methodological note:

This 2023 Mission and Impact Report of Fondazione Policlinico Gemelli, in continuity with those of previous years, has been drafted taking voluntary inspiration:

- *from the guidelines adopted with the Decree of the Minister of Labor and Social Policy of July 4, 2019 issued for third sector entities pursuant to Legislative Decree No. 117/2017;*
- *from the GRI (Global Reporting Initiative update 2021) international social reporting standards;*
- *from the contents of the UN's Sustainable Development Goals (UN SDGs);*
- *from the international standard of the 2021 Integrated Report Framework published by the International Integrated Reporting Council (IIRC).*

Specifically, the report presents the mission, health, social, economic, and environmental results of Fondazione Policlinico Gemelli pertaining to calendar year 2023.

A very complicated year due to the well-known international war events and the related economic consequences, primarily the increase in the price of energy and raw materials that made the management of this important organization of excellence and relevant social utility even more difficult.

The report, in accordance with the international standard of the 2021 Integrated Report Framework, also highlights the significant "capital" of Policlinico Gemelli (value capital; real estate and health equipment capital; financial capital; human intellectual and medical-scientific knowledge capital; national and international social and relational capital; consumer goods and natural capital; technological capital), but especially about the significant impacts produced: health and life impact; medical-scientific knowledge advancement impact; social and ESG impact; development and economic redistribution impact; territorial impact; church impact; organizational impact; national and international scientific impact. These are significant impacts produced by Policlinico Gemelli for the benefit of the people and the areas served with, in particular, the following stakeholders

in mind, with whom there are numerous opportunities for dialog (formal and informal) every day in the Foundation by management and especially by medical and non-medical staff, first and foremost: patients, their families, suppliers, the Public Administration, donors and the territory. The materiality matrix of the Policlinico highlights the commitments and responsibilities of this large organization to these stakeholders.

This report is an unconsolidated report. The economic data were taken from the Foundation's duly approved 2023 financial statements, which are subject to legal audits.

It reports on many material topics: the values and identity of the Organization; the quantity of patients treated and their profile; the quantity, quality and relevance of the healthcare activity carried out, but also of the scientific research and educational activity carried out; the value of the Policlinico increasingly recognized nationally and internationally; the governance and organizational structure; the organizational innovation; the organization of services; the qualitative-quantitative growth of the care network; the profile of the staff working daily to serve patients and the Organization; but also the Foundation's economy; the ongoing technological innovation in the service of patients; the growing focus of Policlinico Gemelli on social and environmental sustainability and the achievement of the UN Sustainable Development Goals; communication and fundraising activities in the service of health and research; and major ongoing and future projects.

This year too, the Mission and Impact Report contains the tables showing the (optional) compliance of the contents of this document with respect to the national guidelines established by the Ministry of Labor regarding the drafting of the social report of Italian third sector entities (not mandatory for the Fondazione Policlinico) and with respect to the international GRI standards (Global Reporting Initiative - Update 2021), which are valid methodological references for an international reality of excellence such as the Foundation, as well as with respect to the UN SDGs relevant to the Policlinico.

Prof. Marco Grumo

Professor of Business Economics Università Cattolica del Sacro Cuore and Scientific Coordinator of Cattolica for the Third Sector

To view the full version (in Italian) and the methodological annexes, scan the qr-code.



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Fondazione Policlinico Universitario Agostino Gemelli IRCCS
Università Cattolica del Sacro Cuore

The Mission and Impact Report was drawn up thanks to the collaboration of the medical and administrative departments of Fondazione Policlinico Universitario Agostino Gemelli IRCCS, the IRCCS Scientific Directorate and the offices of the UCSC Headquarters in Rome, including the Research Office and the Pastoral Center.



**Fondazione Policlinico Universitario Agostino Gemelli IRCCS
Università Cattolica del Sacro Cuore**

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policlinicogemelli.it



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